

Solar Light Women Group Campaign Pre-Registration Document



Improve your family's life significantly by upgrading to bright solar light. In order to experience the benefits of bright solar light, we have initiated the Solar Light Women Group Campaign, which is exclusively to groups who meet frequently.

Special offer for WOMEN GROUPS

Each group member will receive a bright solar light (Villageboom High Power+) for a free trial period of two weeks. After this period, you can decide for or against

In case a group member is interested to buy the solar lamp, she has the option to buy it in installments of 5,000 UGX per week x 28 weeks

140,000/=

2-year warranty

Comprehensive after sales service which ensures that all mobile phones of the household can be charged and that each lamp works every day. In case a lamp does not work, a temporary replacement solar lamp is provided during the time of repair.

Women groups interested to participate in this offer, need to pre-register via filling this form and duly signing it. Once approved, you will join our campaign.

We are the women group [] (name) with [] (number) members.

We meet regularly every [] (week day) and **apply herewith** for the Solar Light Women Group Campaign. Attached is our savings record for the immediate past month and names of our group members. We were formed under the supervision of

[] (Organization e.g. NGO).

We are located in [] and are represented by our group leader []

Name & phone number

ADVANTAGES

Test the performance of the Villageboom High Power lamp at no cost to ensure your full satisfaction. After 2 weeks you can decide to return your lamp or start the 6-month payment

Experience the benefits from bright solar light and start the journey for a better life:

SAVE CASH

no expenses on

Dry cell batteries

Transport cost to charge

Phone charging

STUDENTS

Will study more

Get better grades in school

PARENTS

Have more working hours

Increase their income

Flexible payment in installments over **6 months maximum**

Early payment bonus: those who complete the payment within 20 weeks (3 months earlier), receive a 10% DISCOUNT equivalent to 14,000 UGX discount (this reduces the price from 140,000 to 124,000 UGX).

Credit for the second lamp: Those who have completed the payment of the first solar lamp, receive also the second one on credit (same conditions apply, maximum 6-month payment period).

Credit for a Solar home system: Those who have completed the payment of the first solar lamp, are upgraded in the database for particularly trustworthy customers. They receive the right to purchase our unique, expandable Rural Sparks Solar Home System.





RESPONSIBILITIES

Solidarity and consortium among members: the entire group is responsible for all solar lamps received. Lamps are either returned or purchased once the 2 weeks testing period has expired. If they are purchased, payments have to be completed within 6 months maximum. If this 6-month payment term is exceeded, LUK Solar reserves the right to demand a penalty fee of 1000 UGX per group member per week. This depends on the willingness of the group to cooperate.

The group leader (or her delegate) is responsible to collect the installment payments from all group members and to record each transaction. The cash is handed over to the solar scout on a frequent basis, in line with the general meeting frequency of the group (maximum monthly).

The standard installment payment is 5,000 UGX per week. Faster payments will result in an early payment bonus and earlier credit for the second lamp or a Solar home system

In case that one or several group members have paid less than 70,000 UGX after 4 months, the double battery has to be replaced with a single battery for the entire group. This reduces brightness by half, while the lighting hours remain the same. Once the complete payment for entire group is completed, the double battery is returned.

In case the payment is not completed within 8 months, the lamp has to be returned temporarily. Once the payment is completed, the lamp is given back. A refund of the amount paid is not possible.

We fully agree to the above terms. Herewith we apply for the solar light women group campaign. We understand that the faster we repay, the faster the cash can be used to provide free trial lamps to new groups, who then will get the same benefits as us.

Signed by the group leader on behalf of all members

Name Group Leader

Place, Date

Phone number

Group Secretary, name, phone number

Chief, name, phone number

APPROVED

By LUK Solar (Name)

Date

Signature